# **CATCH ANALYTICS**



**CATCH** 05/02/2025

Catch varsion 2 25 (

Contact: Email: catch\_core\_team@crif.com

Website: https://developer.crif.com/products/catch/







#### **AUGMENTED ANALYTICS**

CRIF has developed an analytics suite calculating structured insights from Open Banking unstructured data. Details and information coming from the accounts connected can be used for a synthetic evaluation of the applicant (retail or corporate), provided by CATCH analytics packages.

#### **Packages Suite**





Period definitions, date ranges, warnings, connections and accounts indicators, significance of accounts.



B2C



## **Identity**



Open banking subject's identity verification. Data Check between applicant info and account ownership.



R) B2C

## Credit Score



Creditworthiness score based on access to account information



) B2C



**Risk** 



Open banking risk indicators, negative behavior or habits associated to the applicant.



B2C



Cash Flow



Period analysis of income and expenses, with specific insights and categorization added value.



B2C



Marketing



Lifestyle indicators to evaluate subject's spending behavior and give possible insights for marketing actions



B2C

XS2A Statement



Open banking adapted view of the cash flow statement for SMEs and Companies



B2B



CATCH Analytics packages exploits the power of CRIF proprietary ML algorithm of categorization engine. When present, this symbol indicates that a category is considered for the calculation.

Copying prohibited. 2 / 26





## **Base**



Technical set of KPIs, period definitions, date ranges, warnings, connections B2C and accounts details.





## Subject

| KPI                      |                      | Description   |
|--------------------------|----------------------|---|
| subjectId                |                      | Subject unique identifier.  |
| dataPeriod               |                      |   |
|                          | startDate            | It is the oldest day of the transactions contained in the account(s). In other words, it's the date when the period connected starts. |
|                          | endDate              | It is the newest day of the transactions contained in the account(s). In other words, it's the date when the period connected ends.   |
|                          | daysCount            | Count of the days of the period.  |
|                          | fullMonthsCount      | Count of the full months of the period. Only complete months in terms of days (from first to last day) are counted.                   |
| countriesCount           |                      | Count of countries related to the connected provider account(s).  |
| providersCount           |                      | Count of provider(s) connected.   |
| accountsCount            |                      | Count of account(s) connected.  |
| significantAccountsCount |                      | Count (how many) of accounts with a significanceIndex=5.  |
| maximumSignificanceIndex |                      | Maximum significanceIndex value among all the account connected by the subject.   |
| balance                  |                      |   |
|                          | totalBalanceAmount   | Sum of totalBalanceAmount of all accounts connected.  |
|                          | averageBalanceAmount | Sum of averageBalanceAmount of all accounts connected.  |
|                          | medianBalanceAmount  | Sum of medianBalanceAmount of all accounts connected.   |
|                          | minimumBalanceAmount | Lowest (minimum) balance amount calculated during the whole period considering all connected account(s).                              |
|                          | maximumBalanceAmount | Highest (maximum) balance amount calculated during the whole period considering all connected account(s).                             |
| periodTransactionsCount  | Г                    |   |
|                          | total                | Count of transactions of all connected account(s) in the whole period.  |
|                          | income               | Count of incoming transactions of all connected account(s) in the whole period.   |
|                          | expenses             | Count of expenses transactions of all connected account(s) in the whole period.   |
| monthlyTransactionsCount |                      |   |
|                          | total                | Count of transactions of all connected account(s) per each month.   |
|                          | income               | Count of incoming transactions of all connected account(s) per each month.  |
|                          | expenses             | Count of expenses transactions of all connected account(s) per each month.  |

Copying prohibited. 3 / 26





### **Connections**

These indicators and KPIs are repeated for each connection of the subject. This element can contain more than one entry.

| KPI                      |                      | Description  |
|--------------------------|----------------------|--|
| connectionId             |                      | Connection unique identifier.  |
| dataPeriod               | Γ                    |  |
|                          | startDate            | The date of the first transaction of this connection, considering all its accounts.  |
|                          | endDate              | The date of the latest transaction of this connection, considering all its accounts.   |
|                          | daysCount            | Count of the days of the period.   |
|                          | fullMonthsCount      | Count of the full months of the period. Only complete months in terms of days (from first to last day) are counted.          |
| accountsCount            |                      | Count of account(s) connected.   |
| significantAccountsCount |                      | Count (how many) of accounts with a significanceIndex=5.   |
| maximumSignificanceIndex |                      | Maximum significanceIndex value among all the account connected per connection.  |
| balance                  | Г                    |  |
|                          | totalBalanceAmount   | Sum of totalBalanceAmount of all accounts connected.   |
|                          | averageBalanceAmount | Sum of averageBalanceAmount of all accounts connected.   |
|                          | medianBalanceAmount  | Sum of medianBalanceAmount of all accounts connected.  |
|                          | minimumBalanceAmount | Lowest (minimum) balance amount calculated during the whole period considering all the account of the related connectionId.  |
|                          | maximumBalanceAmount | Highest (maximum) balance amount calculated during the whole period considering all the account of the related connectionId. |
| periodTransactionsCount  | _                    |  |
|                          | total                | Count of transactions of all connected account(s) in the whole period.   |
|                          | income               | Count of incoming transactions of all connected account(s) in the whole period.  |
|                          | expenses             | Count of expenses transactions of all connected account(s) in the whole period.  |
| monthlyTransactionsCount |                      |  |
|                          | total                | Monthly average count of transactions of all connected account(s) per each month.  |
|                          | income               | Monthly average count of incoming transactions of all connected account(s) per each month.                                   |
|                          | expenses             | Monthly average count of expenses transactions of all connected account(s) per each month.                                   |

#### **Accounts**

These indicators and KPIs are repeated for each account of the connections. This element can contain more than one entry.

| KPI       | Description                |
|-----------|----------------------------|
| accountid | Account unique identifier. |
| warnings  |                            |

Copying prohibited. 4 / 26





| L                            | Indicates that the account does not have any transaction in<br>the data downloaded from the provider.   |
|------------------------------|---|
|                              |   |
| startDate                    | The date of the first transaction of this account.  |
| endDate                      | The date of the latest transaction of this account.   |
| daysCount                    | Count of the days of the period.  |
| fullMonthsCount              | Number of months between the startReferenceDate and endReferenceDate excluding the first month and the last month.  |
|                              | Index that classifies current accounts on a scale from 0 (not calculable due to insufficient historical depth) to 5 (high significance) according to the level of informative significance of the accounts. For further details see the paragraph Significance index in the Annex section of this document. |
|                              | Count of days since newest transaction. The result is an integer number, in days.   |
|                              | Count of days since oldest transaction. The result is an integer number, in days.   |
|                              | Amount of money that a subject within a bank account owes to the bank.  This KPI does not take into consideration credit line, if any. It gives insights about balance below zero in terms of days count, amount and interval.  |
| balanceBelowZeroDays         | Count of days with balance amount below zero.   |
| averageBalanceBelowZeroAmout | Average of balance amount for the days with amount below zero.  |
| longestIntervalBelowZeroDays | Longest interval of time (days count) with balance amount below zero.   |
| daysBelowZeroOverPeriodRatio | Ratio between days with balance amount below zero and the count of days of the entire period of this account.   |
|                              |   |
| totalBalanceAmount           | Total booked balance amount calculated at the endReferenceDate.   |
| averageBalanceAmount         | Average of balance amount calculated at the endReferenceDate, on daily basis, considering the whole period.   |
| medianBalanceAmount          | Median of balance amount calculated at the endReferenceDate, on daily basis, considering the whole period.  |
| minimumBalanceAmount         | Lowest (minimum) balance amount calculated during the whole period considering the related accountId, on daily basis.   |
| maximumBalanceAmount         | Highest (maximum) balance amount calculated during the whole period considering the related accountId, on daily basis.  |
|                              |   |
| total                        | Count of transactions of the connected account in the whole period.   |
| income                       | Count of incoming transactions of the connected account in the whole period.  |
| expenses                     | Count of expenses transactions of the connected account in the whole period.  |
| total                        | Monthly average count of transactions of the connected account per each month.  |
|                              | endDate daysCount fullMonthsCount  balanceBelowZeroDays averageBalanceBelowZeroAmout longestIntervalBelowZeroDays daysBelowZeroOverPeriodRatio  totalBalanceAmount averageBalanceAmount medianBalanceAmount minimumBalanceAmount  maximumBalanceAmount  total income expenses                               |





income Monthly average count of incoming transactions of the connected account per each month.

expenses Monthly average count of expenses transactions of the

connected account per each month

Copying prohibited. 6 / 26





# **Identity**



Open banking subject's identity verification. Data Check between applicant info and account ownership.



| KPI        | Description  |
|------------|--|
| soleTrader | Consumer: account connected possibly belongs to an individual company (sole trader, freelancer, etc) if occurring at least 3 transactions with a relevant amount of: IN_14, LO_02, OO_02, OO_07, OO_08, OO_12, OO_14, RE_01, RE_12, RE_13, RE_14, RE_22, in the whole period. Relevant transactions considered are not less than 100€ or equivalent amount in requested currency. It is a flag that, if "true", indicates that the account owner has "high possibility" to be a sole trader. |
|            | Business: not calculated.  |

Copying prohibited. 7 / 26





# **Credit Score**





B2C



| KPI                | Description  |
|--------------------|--|
| score              | It is an integer number which expresses a measure of the subject predictive credit risk, by aggregating the information contained in the accounts available. The lower the score the higher the credit risk. The score assumes values between 321 and 694. Only the account with the highest significance index is considered. If there are more than one with the same significancelndex, then the one with lowest score is selected. For further details see Annex section of this document. |
| tranche            | Tranche of risk associated to the score.   |
| area               | Both consumer and business segments can be aggregated into 3 risk areas depending on the tranche.  |
| factors            | Score factors are data with synthetic description which influenced the assessment of the credit score. The most relevant factors (always three) will be displayed when the score is calculated.  |
| defaultProbability | It is the one-year probability of default (PD) reflecting the subject ability to pay back its obligations.   |

### **Overdraft**

These indicators and KPIs are repeated for each accounts of the subject. This element can contain more than one entry.

| KPI       | Description  |
|-----------|--|
| accountid | Account unique identifier  |
| score     | It is an integer number which expresses a measure of the predictive risk of overdraft of each account by considering the transactions and the assigned categories. |
| tranche   | Tranche of risk associated to the overdraft score of this account.   |
| factors   | The factors that influenced the evaluation of the overdraft account score. The output may include between 1 to 3 factors.  |

Copying prohibited. 8 / 26





## Risk



Open banking risk indicators, negative behavior or habits associated to the applicant.



B2C



Each KPI, unless otherwise specified, returns the following 4 indicators:

- periodTotalTransactionsAmount: sum of all the transactions amount in the whole period
- periodTotalTransactionsCount: count of the number of transactions in the whole period
- monthlyAverageTransactionsAmount: monthly average amount of all the transactions in the whole period
- monthlyAverageTransactionsCount: monthly average count (expressed in number) of all the transactions in the whole period Where specified in KPI column, in addition to the four indicators described above also some further indicators could be returned.

| KPI                    |              | Description   |
|------------------------|--------------|---|
| alimonyPayment         | ***          | Consumer: analysis of transactions recognized by categorization engine with category FA_07.   |
|                        |              | Business: not calculated.   |
| bailiff                | şột          | Consumer: analysis of transactions recognized by categorization engine with category OO_14.   |
|                        |              | Business: not calculated.   |
| penalties              | # <b>O</b> # | Consumer: not calculated.   |
|                        |              | Business: analysis of transactions recognized by categorization engine with category FO_05 and FO_09.   |
| consumerRelated        |              | Consumer: not calculated.   |
|                        |              | Business: analysis of transactions recognized by categorization engine with category CR_*.  |
| collectionNotification | *Ö*          | Consumer: income transactions categorized as RE_26 related to collection agency, usually it's a very low amount, to notify the subject and remind that there is an open payment.  |
|                        |              | Business: same as consumer but considering transactions categorized as RE_19.   |
|                        |              | For this KPI only the following indicators are calculated:  |
|                        |              | <ul><li>periodTotalTransactionsCount</li><li>monthlyAverageTransactionsCount</li></ul>  |
| garnishment            | ***          | Consumer: income transaction categorized as RE_24 related to garnishment remboursement due to the presence of a Paccount. A P-account is a legal protection against garnishments which can be applied to any account type, and in case of an active garnishment there's normally a monthly allowance amount (this amount can be different for each bank and country). This kpi might not be available in every country. |
|                        |              | Business: same as consumer but considering transactions categorized as RE_18.   |
|                        |              | For this KPI only the following indicators are calculated:  periodTotalTransactionsCount  monthlyAverageTransactionsCount   |

Copying prohibited.





## **Indebtedness**

List of indebtedness related transactions and kpis.

| КРІ                |           | Description  |
|--------------------|-----------|--|
| cardinstalment     | ***       | Consumer: analysis of transactions recognized by categorization engine with category LO_01                                   |
|                    |           | Business: not calculated   |
| leasing            | *Ç*       | Consumer: analysis of transactions recognized by categorization engine with category LO_02                                   |
|                    |           | Business: same as consumer but considering transactions categorized as LE_02   |
| loanInstalment     | žČž.      | Consumer: analysis of transactions recognized by categorization engine with category LO_03                                   |
|                    |           | Business: same as consumer but considering transactions categorized as LE_03   |
| mortgageInstalment | *Ö*       | Consumer: analysis of transactions recognized by categorization engine with category LO_04                                   |
|                    |           | Business: same as consumer but considering transactions categorized as LE_04   |
| interest           | ¥Ö£       | Consumer: analysis of transactions recognized by categorization engine with category LO_07                                   |
|                    |           | Business: not calculated   |
| debtCollection     | \$Ĉ\$€    | Consumer: analysis of transactions recognized by categorization engine with category LO_08                                   |
|                    |           | Business: same as consumer but considering transactions categorized as LE_13   |
| overdraft          |           | Consumer: not calculated   |
|                    |           | Business: analysis of transactions recognized by categorization engine with category LE_10                                   |
| equity             | * <u></u> | Consumer: not calculated   |
|                    |           | Business: analysis of transactions recognized by categorization engine with category LE_12                                   |
| total              | *Ö*       | Consumer: analysis of transactions recognized by categorization engine with categories present in this indebtedness section. |
|                    |           | Business: same as consumer   |
| incomeRatio        | *C*       | Consumer: subject indebtedness index expressed as ratio between monthly expenses for loans LO_* and monthly income           |
|                    |           | Business: same as consumer but considering transactions categorized as LE_* and monthly income                               |

Copying prohibited. 10 / 26





### Cash

List of cash related transactions and kpis.

| KPI        |               | Description  |
|------------|---------------|--|
| deposit    |               | Consumer: analysis of transactions recognized by categorization engine with category RE_15   |
|            |               | Business: same as consumer but considering transactions categorized as RE_07   |
|            | incomeRatio   | Ratio between total amount of cash deposit and total amount of income in the whole period.   |
|            | regularity    | This KPI expresses whether these transactions are regular (considering only full months in the period). Float is an interval [0,1], where 1 represents perfect regularity (which means there's a cash deposit transaction every month). It is the ratio between total months with at least one deposit transaction and the count of full months.       |
| withdrawal |               | Consumer: analysis of transactions recognized by categorization engine with category OO_01   |
|            |               | Business: same as consumer but considering transactions categorized as FO_07   |
|            | expensesRatio | Ratio between total amount of cash withdrawals and total amount of expenses in the period  |
|            | incomeRatio   | Ratio between total amount of cash withdrawals and total amount of income in the period.   |
|            | regularity    | This KPI expresses whether these transactions are regular (considering only full months in the period). Float is an interval [0,1], where 1 represents perfect regularity (which means there's a cash withdrawal transaction every month). It is the ratio between total months with at least one withdrawal transaction and the count of full months. |

## **Gambling and games**

List of gambling and online games related transactions and kpis.

| KPI      |               | Description   |
|----------|---------------|---|
| gambling |               | Consumer: analysis of the negative transactions recognized by categorization engine with category HF_03   |
|          | ٦             | Business: not calculated  |
|          | expensesRatio | Ratio between total amount of cash gambling expenses and total amount of expenses in the period.  |
|          | incomeRatio   | Ratio between total amount of gambling income transactions and total amount of income in the period.  |
|          | regularity    | Average weighted regularity of gambling expenses of the whole period connected. It's calculated as ratio between all the months with at least 1 gambling expense and the total number of months. Float is an interval [0,1], where 1 represents perfect regularity (which means there's a transaction every month). |

Copying prohibited. 11 / 26





| onlineGames |     |               | Consumer: analysis of the negative transactions recognized by categorization engine with category HF_10  |
|-------------|-----|---------------|--|
|             | *** |               | Business: not calculated   |
|             |     | expensesRatio | Ratio between total amount of online games expenses and total amount of expenses in the period.  |
|             |     | incomeRatio   | Ratio between total amount of online games income transactions and total amount of income in the period.   |
|             |     | regularity    | Average weighted regularity of online games expenses of the whole period connected. It's calculated as ratio between all the months with at least 1 online games expense and the total number of months. Float is an interval [0,1], where 1 represents perfect regularity (which means there's an transaction every month). |

## **Unsuccessful Direct Debit**

List of unsuccessful direct debits related transactions (e.g. when the account balance is not enough for the direct debit to be debited).

| KPI        | Description  |
|------------|--|
| chargeback | Consumer: income transaction categorized as RE_23 credited back (chargeback) after the direct debit couldn't take place due to low balance.    |
|            | Business: same as consumer but considering transactions categorized as RE_17   |
| fee        | Consumer: expenses transaction categorized as OO_15 (fee) debited due to the fact that a direct debit couldn't take place, due to low balance. |
|            | Business: same as consumer but considering transactions categorized as OE_06   |
|            | For this KPI only the following indicators are calculated:   |
|            | <ul> <li>periodTotalTransactionsCount</li> </ul>   |
|            | <ul> <li>monthlyAverageTransactionsCount</li> </ul>  |

Copying prohibited. 12 / 26





## **Cash Flow**



Period analysis of income and expenses, with specific insights and categorization added value.





## **Period analysis**

 $\label{lem:cashflow} \textbf{Cashflow} \ \textbf{analysis} \ \textbf{of income} \ \textbf{and} \ \textbf{expenses} \ \textbf{of the whole} \ \textbf{period} \ \textbf{connected}.$ 

| КРІ                           |             | Description   |
|-------------------------------|-------------|---|
| incomeAmount                  |             |   |
|                               | total       | Total income amount in the whole period.  |
|                               | average     | Average income amount in the whole period.  |
|                               | median      | Median income amount in the whole period.   |
|                               | minimum     | Minimum monthly income recorded in the whole period.  |
|                               | maximum     | Maximum monthly income recorded in the whole period.  |
|                               | consistency | Standard deviation of the monthly income amount in the whole period.  |
| expenses Amount               | E           |   |
|                               | total       | Total expenses amount in the whole period.  |
|                               | average     | Average expenses amount in the whole period.  |
|                               | median      | Median expenses amount in the whole period.   |
|                               | minimum     | Minimum monthly expenses recorded in the whole period.  |
|                               | maximum     | Maximum monthly expenses recorded in the whole period.  |
|                               | consistency | Standard deviation of the monthly expenses amounts in th whole period.  |
| savingAmount                  |             |   |
|                               | total       | Disposable amount calculated as sum of total income an total expenses of the period in analysis.  |
|                               | average     | Average saving amount in the whole period.  |
|                               | median      | Median saving amount in the whole period.   |
| savingRatio                   |             | Ratio between savingAmount and total income of the whole period in analysis. This kpi represents how much (in the subject is saving compared to the income. |
| savingAdvancedAmount          |             | Advanced disposable amount calculated as sum of relevan income and characteristic expenses of the whole period in analysis.                                 |
| incomeExpensesRatio           |             | Ratio between total income and total expenses of th whole period in analysis.   |
| monthsWithNegativeSavingCount |             | Count of months (number) with a negative savingAmount.  |

Copying prohibited. 13 / 26





## **Insights**

List of added value insights related to cashflow transactions with the aim to give a better comprehension of the subject's accounts. Insight section is relevant both for consumer and business but some insights, where specified, are calculated for one purpose only.

| KPI                    |                | Description  |
|------------------------|----------------|--|
| bestAccountDirectDebit |                | Consumer: suggested best account for a direct debit, with specification of the day of the month, and the maximum amount applicable as direct debit. Since the current month could be incomplete it is excluded from the calculation rule, only full months are considered in the calculation.    |
|                        |                | Business: same as consumer.  |
|                        | accountId      | Account unique identifier.   |
|                        | day            | Day of the month identified as the best day for direct debit.  |
|                        | amount         | Maximum amount applicable as direct debit for the day identified.  |
| savingRunwayMonths     |                | Consumer: number of months until the subject runs out of money according to the current expenses trend. This kpi is calculated only in case the subject has a positive current balance and a negative saving amount.  Business: same as consumer.  |
| expenses Runway Months |                | Number of months which the subject can cover the average expenses with the current balance. This kpi is not calculated only if subject has no expenses at all.   |
|                        |                | Business: same as consumer.  |
| currentMonth           |                | Current month is the month of the input endReferenceDate. The default date is today that is the day in which Catch Analytics method is called. Current month might have incomplete data.   |
|                        | Month          | The current month analysed.  |
| income                 | expectedAmount | Average income amount expected in the current month.   |
|                        | actualAmount   | Total income amount at the date of the input reference date.   |
| expenses               | expectedAmount | Average expenses amount expected in the current month.   |
| ·                      | actualAmount   | Total expenses amount at the date of the input reference date.   |
| saving                 | expectedAmount | Average saving amount expected in the current month.   |
|                        | actualAmount   | Total saving amount at the date of the input reference date.   |
| decadeHigherExpenses   |                | Consumer: not calculated.  |
|                        |                | Business: decade (1st, 2nd, 3rd) of the month in which the highest outflow recurs. The output is a number that indicates the decade, between 1 and 3.  Since the current month could be incomplete it is excluded from the calculation rule, only full months are considered in the calculation. |

Copying prohibited. 14 / 26





| forecast                |     |                            | The forecast is the cashflow scenarios provision of inflow, outflow and savings in the future 3 months. This element contains three entry for each forecasted month.  |
|-------------------------|-----|----------------------------|---|
|                         |     | month                      | Month analysed.   |
|                         |     | incomeExpectedAmount       | Income amount expected in the forecasted month.   |
|                         |     | expensesExpectedAmount     | Expenses amount expected in the forecasted month.   |
|                         |     | savingExpectedAmount       | Saving amount expected in the forecasted month.   |
|                         |     | balanceExpectedAmount      | Balance amount expected in the forecasted month.  |
| monthlyAffordableAmount | *** |                            | This indicator can be used to support the subject affordability assessment.  It calculates the predicted net monthly average amount considering the available liquidity, relevant revenues, cashflow and financial commitments.  A financial commitment is an agreement to meet certain expenses in the future. It can include rent, utilities, insurance, loan repayments.  This KPI is calculated only if the subject has at least a significant account. |
| incomeShockEvents       |     |                            | Whether the salary (RE_05) perceived in one month deviates significantly from the average. This KPI is calculated only on full months.  |
|                         |     |                            | Business: not calculated  |
|                         |     | eventsCount                | Count of rise and drop events   |
|                         |     | monthsSinceMostRecentShock | Number of month since the most recent rise.   |
|                         |     | rise monthInShock          | List of months that recorded a rise.  |
|                         |     | higherThreshold            | Amount above which we define an event as a rise.  |
|                         |     | monthsSinceMostRecentShock | Number of month since the most recent drop.   |
|                         | d   | lrop monthinShock          | List of months that recorded a drop.  |
|                         |     | lowerThreshold             | Amount below which we define an event as a drop.  |

Copying prohibited. 15 / 26





## Marketing



Lifestyle indicators to evaluate subject's spending behavior and give possible insights for marketing actions.



Each KPI, except for "flags" fields, returns the following indicators:

- monthlyAverageTransactionsAmount: monthly average amount of all the transactions in the whole period
- monthlyAverageTransactionsCount: monthly average count (expressed in number) of all the transactions in the whole period

| KPI        |                |                 | Description   |
|------------|----------------|-----------------|---|
| child      |                |                 |   |
|            |                | income expenses | Indicators to intercept whether the subject evaluated has transactions related to children.   |
| car        | <b>FOR</b>     |                 | Indicators to intercept whether the subject evaluated has transactions related to cars.   |
| house      |                | houseLiving     | Indicators to intercept whether the subject evaluated has transactions related to house (considering also bills, subscriptions, building renovations, furnishings and home accessories, house insurance, house purchasing). |
|            |                | tenant          | The tenant is a person who occupies land or property rented from a landlord.  |
|            |                | landlord        | The landlord is a person who rents out land, building, or accommodation.  |
| pet        |                |                 | Indicator to intercept whether the subject evaluated has transactions related to pets.  |
| creditCard |                |                 | Indicator to intercept whether the subject evaluated has transactions related to credit cards.  |
| loan       |                |                 | Indicator to intercept whether the subject evaluated has transactions related to loans.   |
| fashion    |                |                 | Indicator to intercept whether the subject evaluated has transactions related to fashion, clothes, luxury goods, wellness, beauty and personal care.  |
| sport      | ŧĊŧ            |                 | Indicators to intercept whether the subject evaluated has transactions related to sports activities and sporting goods.   |
| traveling  |                |                 | Indicators to intercept whether the subject evaluated has transactions related to traveling (flights, travel agency, holiday packages etc).   |
| gambling   |                | income expenses | Indicators to intercept whether the subject evaluated has transactions related to gambling.   |
| culture    |                |                 | Indicators to intercept whether the subject evaluated has transactions related to culture (books, museums etc).   |
| liquor     |                |                 | Indicators to intercept whether the subject evaluated has transactions related to booze and liquor shops.   |
| tobacco    | <b>FOR</b>     |                 | Indicators to intercept whether the subject evaluated has transactions related to sigarettes and tobacco shops.   |
| digital    | <b>\$</b> \$\$ |                 | Indicators to intercept whether the subject evaluated has transactions related to digital technologies (considering also music bills and online games, ecommerce and electronics),  |
| telco      | ¥Ç¥            |                 | Indicators to intercept whether the subject evaluated has transactions related to telcos.   |
| ·          | *O*            |                 |   |

**3** 





| socialLife             |          | Indicators to intercept whether the subject evaluated has transactions related to pubs, restaurants, bars, clubs etc |
|------------------------|----------|--|
| health                 | \$Q*     | Indicators to intercept whether the subject evaluated has transactions related to health.                            |
| insuranceAndPrevention | *O*      | Indicators to intercept whether the subject evaluated has transactions related to insurance.                         |
| investmentAndTrading   | *O*      |  |
|                        | income   | Indicators to intercept whether the subject evaluated  |
|                        | expenses | has transactions related to investments and trading.   |
| tax                    | *Ö*      | Indicators to intercept whether the subject evaluated has transactions related to taxes.                             |
| flagSalary             | \$Q\$.   | Flag to intercept whether the subject evaluated has salary or not.   |
| flagPension            | \$Q\$.   | Flag to intercept whether the subject evaluated receives a pension or not.   |
| flagSocialWelfare      | \$Ç\$    | Flag to intercept whether the subject evaluated receives social welfare programs.                                    |

Copying prohibited. 17 / 26





## **XS2A Statement**



Open banking adapted view of the cash flow statement for SMEs and Companies



Inflows and outflows are grouped in: operations, investing, financing and other, representing an open banking version of the cash flow statement filed by SMEs and Companies.

| KPI        |          |                              | Description   |
|------------|----------|------------------------------|---|
| operations | <b>F</b> |                              | Cash flows from (used in) operating activities.   |
|            |          | revenueFromSalesAmount       | Total amount of transactions related to revenues from sales, direct sales to customers.               |
|            |          | otherRevenuesAmount          | Total amount of transactions related to other revenues.   |
|            |          | paymentsToSuppliersAmount    | Total amount of transactions related to suppliers payments.   |
|            |          | payments To Employees Amount | Total amount of transactions related to employees payments.   |
|            |          | incomeTaxesAmount            | Total amount of transactions related to income taxes payments.  |
|            |          | interestAndDividendsAmount   | Total amount of transactions related to interests and dividends inflows.                              |
|            |          | totalAmount                  | Total amount of the operations section.   |
| investing  |          |                              | Cash flows from (used in) investing activities.   |
|            |          | tangibleAssetsInAmount       | Total amount of transactions related to tangible assets inflows.                                      |
|            |          | tangibleAssetsOutAmount      | Total amount of transactions related to tangible assets outflows.                                     |
|            |          | intangibleAssetsInAmount     | Total amount of transactions related to intangible assets inflows.                                    |
|            |          | intangibleAssetsOutAmount    | Total amount of transactions related to intangible assets outflows.                                   |
|            |          | financial Assets In Amount   | Total amount of transactions related to financial assets inflows.                                     |
|            |          | financial Assets Out Amount  | Total amount of transactions related to financial assets outflows.                                    |
|            |          | totalAmount                  | Total amount of the investing section.  |
| financing  |          |                              | Cash flows from (used in) financing activities.   |
|            |          | borrowingsAmount             | Total amount of transactions related to borrowings inflows (incoming loans, mortgages, leasings etc). |
|            |          | payment Of Debts Amount      | Total amount of transactions related to debts payments (outgoing loans, mortgages, leasings etc).     |
|            |          | issueOfShareCapitalAmount    | Total amount of transactions related to equity and share capital inflows.                             |
|            |          | paymentOfDividendsAmount     | Total amount of transactions related to equity and share capital outflows and dividends payments.     |
|            |          | totalAmount                  | Total amount of the financing section.  |

Copying prohibited. 18 / 26





| other          |                | All the categories not used in other section.  |
|----------------|----------------|--|
|                | inflowsAmount  | Total amount of inflows transactions not used in any other section.  |
|                | outflowsAmount | Total amount of outflows transactions not used in any other section.                                       |
| initialBalance |                | This the balance at the start date of the account(s) connected.  |
| finalBalance   |                | This the balance at the end date of the account(s) connected.  |
| netAmount      |                | It is the sum of the initialBalance and all the transactions amount, considering all account(s) connected. |

Copying prohibited. 19 / 26





#### **Annex**

#### **NEOS Score**

The NEOS Score is a creditworthiness score based on current account information and on the categorization of the banking transactions' descriptions performed by CRIF proprietary algorithms.

The NEOS Score provides a three-digit score as output which expresses the probability that the subject will default. The lower the score, the higher the probability of default. The probability of default (PD) reflects the subject ability to pay back its obligations during the following twelve months.

The NEOS Score benefit from the CRIF classifier, an advanced machine learning tool for categorizing banking transactions.

The **NEOS Score 2.0** has been developed on a representative pool of data of more than 200k account holders and it is highly effective when used in conjunction with the existing scores in the CRIF product portfolio.

It is an advanced and powerful indicator which leverages on wider current account information, including data about granted credit line (if any) and categorized transactional data.

Since the Score 2.0 is computed at account holder level, the exclusion rules are effective if:

- There are not transactions older than 60 days or there are not transactions within the recent 30 days
- Balance account is missing

According to the adopted target event definition, an account holder is defined as "bad" if at least one of the following conditions are verified:

- negative notifications about credit lines (e.g. write-off)
- instalment products: 3 overdue or unpaid instalments
- non-instalment products: exceeded limit of more than 10% for 90 or more consecutive days for an amount greater than €100

The Score 2.0 is an effective tool to support all risk management activities: pricing definition, risk mitigation, credit fair value and all activities relating to Institute's risk appetite definition.





## Score factors – Score version 2.0.0

#### Consumer

| Code  | Description   |
|-------|---|
| 4001  | Average balance over the last 30 days cannot be calculated                          |
| 4002  | Very low average balance over the last 30 days                                      |
| 4003  | Low average balance over the last 30 days   |
| 4004  | Medium average balance over the last 30 days  |
| 4005  | High average balance over the last 30 days  |
| 4006  | Very high average balance over the last 30 days                                     |
| 4007  | No incomes found  |
| 4008  | Very high amount inbound tickets with more occurences per month                     |
| 4009  | High amount inbound tickets   |
| 4010  | Average amount inbound tickets  |
| 4011  | Low amount inbound tickets  |
| 4012  | Very low amount inbound tickets with low frequency                                  |
| 4013  | Percentage of days with negative balance over the last quarter cannot be calculated |
| 4014  | Low percentage of days with negative balance over the last quarter                  |
| 4015  | Medium percentage of days with negative balance over the last quarter               |
| 4016  | High percentage of days with negative balance over the last quarter                 |
| 4017  | Very High percentage of days with negative balance over the last quarter            |
| 4018  | The capacity to cover expenses with the current savings cannot be calculated        |
| 4019  | Full capacity to cover expenses due to positive savings                             |
| 4020  | No capacity to cover expenses due to negative balance                               |
| 4021  | Limited capacity to cover expenses with the current savings trend                   |
| 4022  | Medium capacity to cover expenses with the current savings trend                    |
| 4023  | High capacity to cover expenses with the current savings trend                      |
| 4024  | The percentage of days with unused overdraft cannot be calculated                   |
| 4025  | Very low percentage of days with unused overdraft                                   |
| 4026  | Low percentage of days with unused overdraft  |
| 4027  | Medium percentage of days with unused overdraft                                     |
| 4028  | High percentage of days with unused overdraft                                       |
| 4029  | Balance volatility cannot be calculated   |
| 4030  | Balance volatility cannot be calculated due to null current balance                 |
| 4031  | Very low balance volatility   |
| 4032  | Low balance volatility  |
| 4033  | Average balance volatility  |
| 4034  | High balance volatility   |
| 4035  | Very high balance volatility  |
| 4036  | No cash deposits found  |
| 4037  | Low ratio of cash deposits on incomes   |
| 4038  | Medium ratio of cash deposits on incomes  |
| 4039  | High ratio of cash deposits on incomes  |
| 4040  | No incomes from financial investments found   |
| 4041  | Low regularity on incomes from financial investments                                |
| 4042  | High regularity on incomes from financial investments                               |
| 4043  | No utility expenses found   |
| 4044  | Low regularity on utility expenses  |
| 4045  | Medium regularity on utility expenses   |
| 4046  | High regularity on utility expenses   |
| 4047  | No cash withdrawals found   |
| 4048  | Low ratio of cash withdrawals on expenses   |
| .5 .5 | 25 allo of cash witharawais on expenses   |

Copying prohibited. 21 / 26





| 4049 | Medium ratio of cash withdrawals on expenses    |
|------|---|
| 4050 | High ratio of cash withdrawals on expenses      |
| 4051 | Very high ratio of cash withdrawals on expenses |
| 4052 | No unpaid effects payments found                |
| 4053 | Low unpaid effects payment frequency            |
| 4054 | Medium unpaid effects payment frequency         |
| 4055 | High unpaid effects payment frequency           |
| 4056 | No tax payments found                           |
| 4057 | Low regularity on tax payments                  |
| 4058 | Medium regularity on tax payments               |
| 4059 | High regularity on tax payments                 |
| 4060 | No wages/pensions found                         |
| 4061 | Low income from wages/pensions                  |
| 4062 | Medium income from wages/pensions               |
| 4063 | High income from wages/pensions                 |

### **Business**

| Code | Description   |
|------|---|
| 5001 | Average balance over the last 30 days cannot be calculated                          |
| 5002 | Very low average balance over the last 30 days                                      |
| 5003 | Low average balance over the last 30 days   |
| 5004 | Medium average balance over the last 30 days  |
| 5005 | High average balance over the last 30 days  |
| 5006 | Very high average balance over the last 30 days                                     |
| 5007 | Percentage of days with negative balance over the last quarter cannot be calculated |
| 5008 | Very low percentage of days with negative balance over the last quarter             |
| 5009 | Low percentage of days with negative balance over the last quarter                  |
| 5010 | Medium percentage of days with negative balance over the last quarter               |
| 5011 | High percentage of days with negative balance over the last quarter                 |
| 5012 | Very high percentage of days with negative balance over the last quarter            |
| 5013 | The percentage of days with an increasing balance cannot be calculated              |
| 5014 | Very low percentage of days with an increasing balance                              |
| 5015 | Low percentage of days with an increasing balance                                   |
| 5016 | Medium percentage of days with an increasing balance                                |
| 5017 | High percentage of days with an increasing balance                                  |
| 5018 | Very high percentage of days with an increasing balance                             |
| 5019 | Income over expenses ratio cannot be calculated                                     |
| 5020 | Very low income over expenses ratio   |
| 5021 | Low income over expenses ratio  |
| 5022 | Medium income over expenses ratio   |
| 5023 | High income over expenses ratio   |
| 5024 | Very high income over expenses ratio  |
| 5025 | Minimum balance trend cannot be calculated  |
| 5026 | Decreasing minimum balance trend  |
| 5027 | Steady minimum balance trend  |
| 5028 | Slightly increasing minimum balance trend   |
| 5029 | Increasing minimum balance trend  |
| 5030 | Liquidity over the last 30 days cannot be calculated                                |
| 5031 | Very low liquidity over the last 30 days  |
| 5032 | Low liquidity over the last 30 days   |
| 5033 | Medium liquidity over the last 30 days  |
| 5034 | High liquidity over the last 30 days  |
| 5035 | Very high liquidity over the last 30 days   |

Copying prohibited. 22 / 26





| The percentage of days exceeding the overdraft limit over the last quarter cannot be calculated |
|---|
| Low percentage of days exceeding the overdraft limit over the last quarter                      |
| Medium percentage of days exceeding the overdraft limit over the last quarter                   |
| High percentage of days exceeding the overdraft limit over the last quarter                     |
| The percentage of days with an increasing balance cannot be calculated                          |
| Very low percentage of days with an increasing balance  |
| Low percentage of days with an increasing balance   |
| Medium percentage of days with an increasing balance  |
| High percentage of days with an increasing balance  |
| Very high percentage of days with an increasing balance   |
| The percentage of days with unused overdraft cannot be calculated                               |
| Low percentage of days with unused overdraft  |
| Medium percentage of days with unused overdraft   |
| High percentage of days with unused overdraft   |
| The average balance cannot be calculated  |
| Very low average balance  |
| Low average balance   |
| Medium average balance  |
| High average balance  |
| Very high average balance   |
| No incomes from financial investments found   |
| Presence of incomes from financial investments  |
| No tax payments found   |
| Very low regularity on tax payments   |
| Low regularity on tax payments  |
| Medium regularity on tax payments   |
| High regularity on tax payments   |
| Very high regularity on tax payments  |
| No utility expenses found   |
| Low regularity on utility expenses  |
| Medium regularity on utility expenses   |
| High regularity on utility expenses   |
| No cash withdrawals found   |
| Low ratio of cash withdrawals on expenses   |
| Medium ratio of cash withdrawals on expenses  |
| High ratio of cash withdrawals on expenses  |
| Very high ratio of cash withdrawals on expenses   |
| No wage payments found  |
| Low regularity on wage payments   |
| Medium regularity on wage payments  |
| High regularity on wage payments  |
| No default interest expenses found  |
| Very low regularity on default interest expenses  |
| Low regularity on default interest expenses   |
| Medium regularity on default interest expenses  |
|   |
| High regularity on default interest expenses  |
|   |

Copying prohibited. 23 / 26





#### **NEOS Overdraft Account Score**

The **NEOS Overdraft Account Score** is the latest predictive indicator of the Catch Analytics Suite and belongs to the new generation of CRIF Scores based on payment account data and insights leveraging the categorization of banking transactions contained therein.

The Overdraft Account Score predicts at single account's level the probability of an overdraft or, in other words, the occurrence of an usage exceeding the given liquidity or the credit limit granted on the account.

Therefore, it is an effective tool to support the assessment of individuals' and companies' accounts liquidity for improved pricing definition, risk mitigation, credit fair value and all activities relating to Institute's risk appetite definition

The Overdraft Score provides a three-digit score as output, which indicates the probability of a current account overdraft. The lower the score, the higher the probability of an overdraft.

#### Consumer

| Code | Description   |
|------|---|
| 6001 | The percentage of days exceeding the overdraft limit over the last quarter cannot be calculated |
| 6002 | Very low percentage of days exceeding the overdraft limit over the last quarter                 |
| 6003 | Low percentage of days exceeding the overdraft limit over the last quarter                      |
| 6004 | Medium percentage of days exceeding the overdraft limit over the last quarter                   |
| 6005 | High percentage of days exceeding the overdraft limit over the last quarter                     |
| 6006 | Very high percentage of days exceeding the overdraft limit over the last quarter                |
| 6007 | The capacity to cover expenses with the current savings cannot be calculated                    |
| 6008 | No capacity to cover expenses due to null savings   |
| 6009 | Full capacity to cover expenses due to positive savings   |
| 6010 | No capacity to cover expenses due to negative balance   |
| 6011 | Limited capacity to cover expenses with the current savings trend                               |
| 6012 | Medium capacity to cover expenses with the current savings trend                                |
| 6013 | High capacity to cover expenses with the current savings trend                                  |
| 6014 | Balance volatility cannot be calculated   |
| 6015 | Very low balance volatility   |
| 6016 | Low balance volatility  |
| 6017 | Average balance volatility  |
| 6018 | High balance volatility   |
| 6019 | Very high balance volatility  |
| 6020 | Average balance over the last 30 days cannot be calculated                                      |
| 6021 | Very low average balance over the last 30 days  |
| 6022 | Low average balance over the last 30 days   |
| 6023 | Medium average balance over the last 30 days  |
| 6024 | High average balance over the last 30 days  |
| 6025 | Very high average balance over the last 30 days   |
| 6026 | No expenses found   |
| 6027 | Very low amount outbound tickets with low frequency   |
| 6028 | Very low amount outbound tickets  |
| 6029 | Low amount outbound tickets   |
| 6030 | Average amount outbound tickets   |
| 6031 | High amount outbound tickets  |
| 6032 | Very high amount outbound tickets with more occurences per month                                |
| 6033 | No credit card transaction found  |
| 6034 | Low credit card payments frequency  |

Copying prohibited. 24 / 26





| 6035 | Medium credit card payments frequency                             |
|------|---|
| 6036 | High credit card payments frequency                               |
| 6037 | No revenues from pensions/salaries found                          |
| 6038 | Low regularity on incomes from pensions/salaries                  |
| 6039 | Average regularity on incomes from pensions/salaries              |
| 6040 | High regularity on incomes from pensions/salaries                 |
| 6041 | No unpaid effects payments found                                  |
| 6042 | Low unpaid effects payment frequency                              |
| 6043 | Medium unpaid effects payment frequency                           |
| 6044 | High unpaid effects payment frequency                             |
| 6045 | Very high unpaid effects payment frequency                        |
| 6046 | No mortgage payments found  |
| 6047 | Low mortgage expenses   |
| 6048 | Average mortgage expenses   |
| 6049 | High mortgage expenses  |
| 6050 | Very high mortgage expenses                                       |
| 6051 | The percentage of days with unused overdraft cannot be calculated |
| 6052 | Very low percentage of days with unused overdraft                 |
| 6053 | Low percentage of days with unused overdraft                      |
| 6054 | High percentage of days with unused overdraft                     |
| 6055 | Very high percentage of days with unused overdraft                |
| 6101 | Mostly Already Bad with negative t0 balance                       |
| 6102 | Mostly Already Bad with non-negative t0 balance                   |
|      |   |

### **Business**

| Code | Description   |
|------|---|
| 7001 | Balance unavailable   |
| 7002 | Positive balance at t0  |
| 7003 | Negative balance at t0  |
| 7004 | Percentage of overdraft days in the last quarter cannot be calculated |
| 7005 | Very low percentage of overdraft days in the last quarter             |
| 7006 | Low percentage of overdraft days in the last quarter                  |
| 7007 | Medium percentage of overdraft days in the last quarter               |
| 7008 | High percentage of overdraft days in the last quarter                 |
| 7009 | Very high percentage of overdraft days in the last quarter            |
| 7010 | Liquidity over the last 30 days cannot be calculated                  |
| 7011 | Very low liquidity over the last 30 days                              |
| 7012 | Low liquidity over the last 30 days                                   |
| 7013 | High liquidity over the last 30 days                                  |
| 7014 | Very high liquidity over the last 30 days                             |
| 7015 | Low regularity of cash deposits                                       |
| 7016 | High regularity of cash deposits                                      |
| 7017 | Low regularity of cash withdrawals                                    |
| 7018 | High regularity of cash withdrawals                                   |
| 7019 | No incomes from financial investments found                           |
| 7020 | Presence of incomes from financial investments                        |
| 7021 | Minimum balance trend cannot be calculated                            |
| 7022 | Minimum balance trend cannot be calculated due to null balance        |
| 7023 | Decreasing minimum balance trend                                      |
| 7024 | Steady minimum balance trend  |
| 7025 | Increasing minimum balance trend                                      |
| 7026 | No wage payments found  |

Copying prohibited. 25 / 26





| 7027 | Low regularity on wage payments                 |
|------|---|
| 7028 | High regularity on wage payments                |
| 7029 | Income over expenses ratio cannot be calculated |
| 7030 | Very low income over expenses ratio             |
| 7031 | Low income over expenses ratio                  |
| 7032 | High income over expenses ratio                 |
| 7033 | Very high income over expenses ratio            |
| 7101 | Mostly Already Bad                              |

Copying prohibited. 26 / 26